

Latin America	Jan–Sept 2010	Jan–Sept 2009	±%	±% like-for-like*
Sales of cement in million t	16.8	17.1	-1.8	-1.8
Sales of aggregates in million t	9.0	8.9	+1.1	+1.1
Sales of ready-mix concrete in million m3	7.7	7.6	+1.3	+1.3
Net sales in million CHF	2,587	2,527	+2.4	-0.1
Operating EBITDA in million CHF	762	818	-6.8	-8.3

* Factoring out changes in the scope of consolidation and currency translation effects.

Latin America	July–Sept 2010	July–Sept 2009	±%	±% like-for-like*
Sales of cement in million t	5.7	5.9	-3.4	-3.4
Sales of aggregates in million t	3.1	3.0	+3.3	+3.3
Sales of ready-mix concrete in million m3	2.8	2.7	+3.7	+3.7
Net sales in million CHF	862	853	+1.1	+1.1
Operating EBITDA in million CHF	239	275	-13.1	-12.0

* Factoring out changes in the scope of consolidation and currency translation effects.